

our gift of gratitude

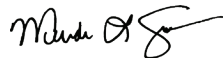
Habitat builds houses – but we also build a better community right here in Monroe County.

We know that you, our Habitat supporters, like to see the ways your contributions make a difference.

In place of a traditional annual report, these data-driven cards pay tribute to you through the numbers that demonstrate our local impact.

Thank you for another year of progress toward eliminating substandard housing. Together, we can continue to build a better future for all.

With gratitude,



Wendi Goodlett
President and CEO, Habitat for Humanity of Monroe County



We build **strength, stability, self-reliance** and **shelter**.
The **only** thing Habitat gives away is an **opportunity**.

Our **vision** at Habitat has always been the same: **a world where everyone has a decent place to live.**





home builders blitz

It usually takes about a year to raise a Habitat home.

Donors supply the up-front costs for land and materials. Volunteers, homeowners and staff provide most of the labor.

At this summer's *Builders Blitz*, it took local builders and suppliers **ten days** to house **four families**—setting them on a path for better health, education and employment opportunities.

Special thanks to this year's Signature Builders:

Bailey & Weiler Design/Build
Blue Line Build & Design Inc.
Craft Construction
CNC Construction and
Remodeling, LLC
John Ingram Builders Inc.

Keystone Construction
Loren Wood Builders, LLC
Newhouse Construction
Rubicon Custom Homes
Howard's Home Improvements
Precision Constructing Services Inc.





Habitat
for Humanity®
of Monroe County

shop. donate. volunteer.

By selling donated construction and home improvement items the ReStore achieves its mission:

- *to increase the number of homes built in partnership with families through Habitat for Humanity of Monroe County*
- *to prevent usable items from being put in landfills*
- *to provide quality building materials to the public at discount prices*

Each purchase helps make decent, affordable housing a reality for many deserving families.

In 2017–2018 proceeds from ReStore underwrote the cost of THREE homes in Monroe County!



1481

people volunteered
18,907 hours
of time at
the ReStore



3

homes
underwritten
by proceeds from
the ReStore



529

approximate
tons of waste
diverted from
landfills



\$728,372

gross sales
of gently used
items in
2017–2018





Monroe County impact

Our continued work in Monroe County has a special urgency as one in five people live in poverty.

Monroe County is the least affordable place to live in the state of Indiana and Bloomington has the third-highest poverty rate (39%) in the United States among cities of populations greater than 65,000.

Our critical work provides opportunity for people to help themselves—people who can't find opportunity elsewhere.

Our homeowners typically pay back their interest-free mortgages in 15–30 years and give back to Monroe County **every time** they make an interest-free mortgage payment.

They are building equity in their homes and providing a stable foundation to lift themselves and future generations out of poverty for good.



Habitat homeowners paid **\$90,000*** in **property taxes** in 2017–2018



Habitat homeowners established **\$551,190*** in **home equity** in 2017–2018



6 partner families **paid off their mortgages** in 2017–2018

**approximate totals*



Habitat
for Humanity®
of Monroe County

everyday heroes

Much of what Habitat is today, and will ever be, is made possible by our donors and volunteers.

Your financial support, time and voices bring independence to families in need of a decent place to live and we simply could not do the work we do if not for the generosity of our friends and supporters.

Special thanks to our 2017–2018 house sponsors:

Bloom Insurance Agency
Bloomington High School North Chapter
Builders Blitz
Evangelical Christian Church
First Christian Church
Indiana University Chapter
Indiana University School of Optometry

Liberty Family Dentistry
ReStore
Sherwood Oaks Christian Church
Unitarian Universalist Church
of Bloomington
Whirlpool Corporation
Women Build

11,441

1,202*
individuals
volunteered
11,441 hours
in 2017–2018

12

**12 full or
partial home
sponsorships**
in 2017–2018

\$4 million

Monroe County
volunteers save
Habitat about
\$4 million annually

3,200

**13 teams
(370 women*)**
volunteered
3,200 hours
of time during
Women Build 2018

**approximate totals,
not including ReStore*



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of Monroe County

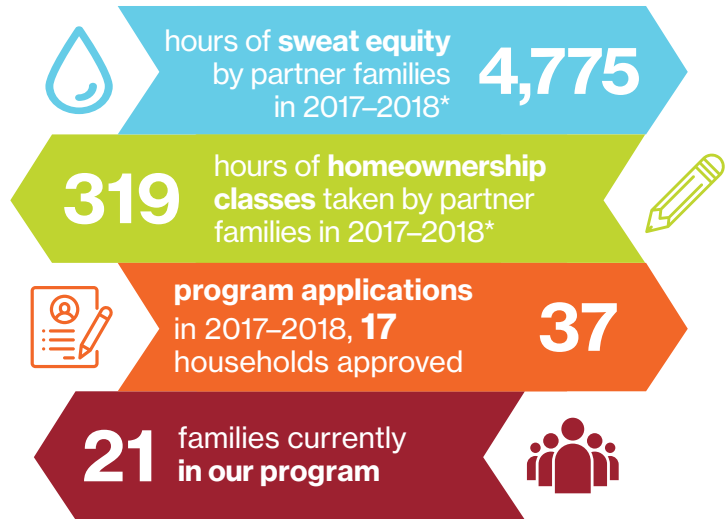
lifting families

The core of our mission is to serve to eliminate poverty housing by building decent, affordable homes in partnership with qualifying families.

All who qualify for the Habitat program qualify based on the same three criteria: *Need for Housing, Ability to Pay, Willingness to Partner*. Each adult member living in a Habitat home must put in 250 hours of volunteering, called sweat equity.

Our partner families go through extensive homeowner preparedness courses covering topics such as *Habitat Philosophy/Partnership, Financial Planning, Home Maintenance and Neighborhood Development*.

Serving our partner families is at the center of everything we do and every dollar we spend. It has demonstrated impact for generations.



**approximate totals*



Habitat
for Humanity®
of Monroe County

constructing community

Since 1988, our affiliate has been able to house nearly 700 people, including almost 400 children.

In 2017–2018, we built 16 homes raising our total homes built (since 1988) to 196. We look forward to celebrating the construction of our 200th home in fall 2018.

Currently, we are building an average of 12 homes each year and have 21 families in our program.

Through volunteer labor and tax-deductible donations of money and materials, Habitat houses are sold to future homeowners at no profit and financed with affordable, zero-interest loans.

Volunteers from all walks of life construct the homes and support Habitat for Humanity. Everyone is welcome on our build sites.



16

homes built in 2017–2018,
196 total homes built since 1988



14

midweek crew and 73 crew
leader volunteers who drive
our construction process



700

individuals served* since 1988
including 400 children

**approximate totals*



Habitat
for Humanity®
of Monroe County

chapter engagement

We are very fortunate to have the local support of two dynamic, motivated campus chapters—Bloomington High School North (BHSN) and Indiana University (IU).

The BHSN chapter was founded in 1998 and became an official chapter in 2000. One of the strongest chapters in the nation, they have co-sponsored a house every year since 2000. In 2017–2018 their 75 members raised nearly \$40,000.

The IU chapter was founded in 1990 and co-sponsored their first house ever in 2016–2017. In 2017–2018, they had 77 dues-paying members and the chapter donated almost \$15,000.



BHSN has co-sponsored
18 total homes since
the year 2000



75 BHSN chapter
members raised **nearly**
\$40,000 in 2017–2018



The IU chapter donated
almost \$15,000
in 2017–2018



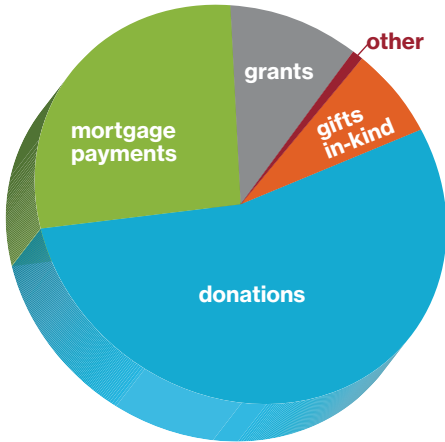
Habitat
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strength in numbers

July 1, 2017 to June 30, 2018

Inclusive of core operations and the Monroe County ReStore.

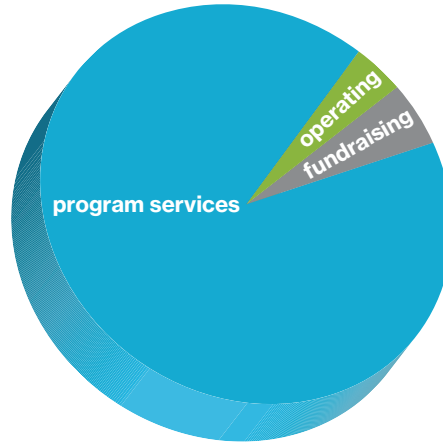
Thank you for giving so generously so that others in our community can live decently.



sources of cash

Grants	\$151,076
Donations from individuals, faith communities and businesses	\$1,124,439
Mortgage payments	\$580,259
Gifts in Kind	\$212,055
Other income	\$13,319

TOTAL **\$2,081,148**



uses of cash

Program Services	\$2,505,723
Operating	\$120,554
Fundraising	\$129,589

TOTAL **\$2,755,866**

To be good stewards of your financial support and the environment, this year's donor list can be found online at: www.monroecountyhabitat.org.

