

Annual Report
for Fiscal Year
2011–2012



WHY HABITAT WORKS



**A letter from
the Executive
Director**



**WHY
HABITAT
WORKS**

*“...you don’t need
wealth to give.”*

Friends of Habitat,

Our affiliate’s success this year goes beyond the 16 families we housed or the new street we created. Habitat’s first neighborhood in Bloomington, Cedar Chase, is just that: a neighborhood. It’s where children play basketball (photo right) and ride bikes together. It’s where parents share plants and childcare.

It’s also where philanthropy has blossomed. These Cedar Chase neighbors created an association and voted to give two empty lots back to Habitat. In a statement of extreme generosity, they agreed to help house other families instead of building their own park or communal space.

This act reminds me once again that you don’t need wealth to give. We have an exciting year ahead, and whatever it is you choose to give this year, please know it is very much needed and appreciated.

In partnership,

Kerry Thomson

Cedar Chase neighborhood will be home to ~~34~~ **36 families.**

"Being in a Habitat neighborhood, we live around those with similar economic backgrounds and goals. There is something special about building our homes together. There is a sense of liberation that hangs in the air. I believe most of us deeply appreciate what Habitat has done for us."

—Jason Luna, Habitat home owner and co-president of the Cedar Chase Neighborhood Homeowners Association

Children of Habitat home owners play an impromptu game of basketball in Cedar Chase, Habitat's neighborhood on Bloomington's southwest side.

"We just had a little boy. He will never remember the trailer we lived in. He will never be told not to jump for fear of falling through the floor. Most importantly, like his siblings, he will be able to go to college and live a normal life. The future couldn't look brighter. Thank you!"

—Jessica Johnson, new Habitat home owner



Monroe County has the **highest rate of poverty** in Indiana.

The Johnson family is pictured with their former trailer (left) and again with their new Habitat home (above).

"I included Habitat in my estate plan because those who have financial security should help others. I come from a very old Monroe County farm family, and donating my time to the Women Build and my resources to the More Than Houses Society is like a twenty-first century barn raising."

—Kathy Avers, Habitat volunteer and Legacy Society donor



95% of all donations go directly to home ownership programs and services.

Kathy Avers works on a roof during Women Build.

"This is home. Nobody's going to take it away from us. All of the work we put into it, it's for us. We're not going to have to move and redo it again somewhere else. It's ours."

—Mandy Tinsley, Habitat home owner

Habitat home owners **pay 0% interest,** no-profit mortgages.




Josh and Mandy Tinsley sign their Habitat mortgage documents, officially becoming home owners.

"We partner with Habitat for the following reasons: Habitat addresses the real need for affordable housing in our community; Kerry Thomson's energetic leadership is infectious; and the camaraderie of the Habitat staff, families, suppliers, and peer builders is extremely rewarding."

—Don Weiler, President, Bailey & Weiler Design/Build and 2012 Builders Blitz partner

Habitat has built **128 homes** with a **0%** foreclosure rate.

A photograph of four men standing on a concrete walkway in front of a newly constructed house with dark siding and white trim. From left to right: Tom Fuller in a maroon polo and grey shorts; Mike Baker in a maroon t-shirt with 'Habitat Home Builders Blitz 2012' and khaki shorts; Jason Johnson in a blue 'NORTH CAROLINA' t-shirt and dark pants; and Don Weiler in a maroon polo and khaki shorts. A sign on the left reads 'Habitat for Humanity' and 'Bailey & Weiler Design/Build & Management'.

(Left to right) Tom Fuller of the T.A. Fuller Homes, Mike Baker of Presidium General Contracting, Habitat home owner Jason Johnson, and Don Weiler stand in front of the 2012 Builders Blitz home they helped to build.

"I love ReStore because it diverts so much material from the landfill, and the money goes into building houses. There are so many ways ReStore benefits the community."

—Jacqui Bauer, City of
Bloomington Sustainability
Coordinator and ReStore
supporter

100%
of ReStore
proceeds fund
at least one home
per year.



ReStore opened at 2450 South Henderson Street in April. Store proceeds have doubled monthly since making the move.

"We appreciate responsibility. We're really excited to have a mortgage! It's a step on our path that gets us closer to where we want to be. We accomplished one more thing, and we can start contributing back to the community."

—Tora Knapp, Habitat home owner

Adult members of partner families **work 250 sweat equity hours** to qualify.

Clarence Knapp (buyer of the 2011 Whirlpool-sponsored house) earns sweat equity hours while building his own home.

"It's just awesome my kids have their own rooms. We're just much happier, much more spread out. It's so bright and light and clean. I'm so much happier here."

—Natasha Rogers, Habitat home owner

455 people
can call
Bloomington
home because
of Habitat.



Noah and Natasha Rogers moved their family from a substandard rental to their 2012 Women Build home.

We've helped
to build more than
100 homes in
El Salvador.

"It was an honor to help the people of San Vicente build a better future. The work we did there was the hardest physical work I have ever done, but the gratitude shown to me and the other volunteers made it all worthwhile. I can't wait to return this November!"

—Brandi Host, Habitat volunteer

A Habitat home, built with support from the Monroe County affiliate, is dedicated in San Vicente, El Salvador.



The More Than Houses Society (MTHS) is the lifeblood of our affiliate. Individuals and group members make a long-term commitment to bring hope quickly to more families by giving at least \$1,000 per year for five years to cover costs associated with family services, volunteer support, land purchases, infrastructure development, and more.

Donors who participate at this giving level are invited to attend special events, including our MTHS breakfast each November, which introduces prospective volunteers and donors to Habitat and reminds current supporters of our efforts. This event raises the bulk of our yearly operating budget to support our mission and goals. If you would like to attend the breakfast on November 8, please call or email us for more information.

Organizations are listed in italics.

Lori Abram
Jim Ackerman
James and Karen Adams
Andy and Kim Allard
Matt and Eva Allen
John and Carole Ambler
Mary Ellen Anderson
Patricia and James Andrews
Randy and Kim Arnold
Kathryn Avers

Kathy and Tim Bayless
Marci and Jim Becker
Mike and Vonora Bishop
Bloomington Bagel Company, Inc.
Bloomington Board of Realtors
Bloomington Sports and Wellness
Doug and Sarah Booher
Jocelyn Bowie and David Semmel
Bill and Patricia Brown
Terri Brown
Dave Calkins and Elizabeth Elkas
Cedarview Management
Choice Realty & Management
Andrea and Amanda Ciccarelli
Susan and Roland Cote
Lynn and Ute Coyne
Crawlspace Doctor, Inc.
Cathy Croxton
Frank Eberle
Beth Ellis
Sally Fairfield
Sheri Fella
First Insurance Group
J T. Forbes
Whitney and Cheryl Gates
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Jon and Kathie Hart
Harv and Connie Hegarty
George and Margaret Holden
Donald and Kathryn Hollinger
Home Enhancements
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Chad Huck and Patricia Henderson
Jeff and Margaret Jones
Marsha Keith and Gene Snipes
Mary Krupinski
Tim and Sara Laughlin
Brenda and Brian Lewis
Elliot Lewis
Jeffrey and Angela Lindauer
Art Lindeman
Tracee Lutes
Ray and Angie Luther
Noma and Jan Maier

Rebecca and George Mankowski
Debra McDaniel
Joe and Ruth Miller
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Christine and Jose Mori
Brian and Jenni Murer
Connie and Tony Musgrave
Joe Myers
Myers Croxton Group
Meagan and Joel Niese
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Angela Parker and Bret Raper
Rob and Jane Parry
Tony and Natalie Proudfoot
Lauren Robel and Stephen Thrasher
Tommy and Penny Saucier
Ann and Gary Schepper
Carol Seaman
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Martha Shedd
Winston and Sue Shindell
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St. John Associates, Inc.
Aaron and Amy Stolberg
Eric and Elizabeth Stolberg
Roland and Natasha Swingley
David Szonyi and Aviva Orenstein
Angela and Kevin Tharp
Tamera Theodore
Kerry Thomson
Gracia Valliant
Inge Van Der Cruysse
Bill and Pat Verhagen
Tim and Susan Vest
The Village Deli, Inc.
Charles Webb
Susan West
Sherril York

Millennial Giving Society

Total gifts of \$10,000 or more since 2000

\$100,000 or More

Bloomington High School North Habitat
JPMorgan Chase Foundation
Tony Moravec
Solution Tree
St. John Associates, Inc.
Whirlpool Corporation

\$75,000 to \$99,999

First United Methodist Church of Bloomington

\$50,000 to \$74,999

Boy Scouts of America
Scott and Susan Smart
Team Zachary

\$25,000 to \$49,999

M'lissa and Michael Baye
Mike and Vonora Bishop
Bloomington District United Methodist Church
Dan and Rosalyn Gerstman
Tim and Erika Henke
Internal Medicine Associates
John and Kara Jacobs
Eileen Savage
SBC/Ameritech
Thrivent Financial for Lutherans
Mary Tilton
Trinity Episcopal Church
Unitarian Universalist Church of Bloomington, Indiana, Inc.
United Way of Monroe County, Inc.
University Information and Technology Services, Indiana University
Bill and Pat Verhagen

\$10,000 to \$24,999

Randy and Kim Arnold
Donald and Katherine Berry
Barb Bichelmeyer and Emily Ward
Maryellen and Robert Bieder
Bloomington Bagel Company
Harold and Pauline Bond
Jim and Anne Bright
Romane and Lyn Clark
Community Foundation of Bloomington and Monroe County
Susan and Roland Cote
John and Susan Cronkwhite
Cheri and Mitch Daniels
Larry and Susan Davis
Beth Ellis and Tamera Theodore
First Christian Church
First United Church
Cynthia Goss-Johnson
James and Joyce Grandorf
Jennifer Hart
Walter and Margaret Hill
Indiana University Habitat for Humanity
John Jacobs
Phyllis Little
Norma Martin
Meadowood Retirement Community
Wayne Mitter
Monroe Bank
Sue Pattillo
Nate Pease
St. Mark's United Methodist Church
St. Paul Catholic Center
St. Paul United Methodist Church
State Farm Mutual Automobile Insurance Company

Thank You to Our Donors for Gifts Received July 1, 2011, to June 30, 2012

We are thankful to all our donors and strive to accurately report their generosity. If the reporting of your name or giving level does not match your expectations, please let us know by calling 812-331-4069 or emailing monroecountyhabitat.org. Sometimes gifts given through other agencies do not arrive in the intended fiscal year (July 1–June 30).

A Community Realized \$50,000 or More

Whirlpool Corporation

A Home Realized \$10,000 to \$49,999

Barb Bichelmeyer and Emily Ward
John and Kara Jacobs
Tony Moravec

A Dream Realized \$5,000 to \$9,999

Mike and Vonora Bishop
Bloomington High School North Habitat
Cedarview Management
Direkt Approach, Inc.
Indiana University Health Hospital
Kelley Civic Leadership Development, Indiana University
Unitarian Universalist Church of Bloomington, Indiana, Inc.

Dream Builders **\$2,500 to \$4,999**

*Community Foundation of
Bloomington and Monroe
County, Inc.*

Beth Ellis and Tamara
Theodore

*Lambda Chi Alpha Fraternity,
Alpha Omicron Zeta Chapter*

Nate Pease

*St. Paul United Methodist
Church*

Scott and Susan Smart

Bill and Pat Verhagen

Charles Webb

Raise the Roof **\$1,000 to \$2,499**

Andy and Kim Allard

Matt and Eva Allen

Mary Ellen Anderson

Shirley Anderson

Randy and Kim Arnold

B.P.O. Elks #446

Kathy and Tim Bayless

Marci and Jim Becker

John and Kathleen Bethell

Maryellen and Robert Bieder

BKD Foundation

*Bloomington Bagel Company,
Inc.*

Bloomington Sports and Wellness

Doug and Sarah Booher

Bill and Patricia Brown

Terri Brown

Geri Cowell

Lynn and Ute Coyne

Crawlspace Doctor, Inc.

Curry Auto Center, Inc.

Cary and Julie Curry

Elliott Stone Co., Inc.

First Financial Bank

First Insurance Group

First Presbyterian Church

Whitney and Cheryl Gates

German American Bancorp

Give With Liberty

*Habitat for Humanity of
Lafayette*

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Management, Inc.*

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The Harvey Foundation, Inc.

The Houston Family Foundation

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Marsha Keith and Gene Snipes

Mary Krupinski

Tim and Sara Laughlin

Lehigh University

Brenda and Brian Lewis

Art Lindeman

Tracee Lutes

Noma and Jan Maier

The May Agency

Debra McDaniel

David and Martha Moore

Christine and Jose Mori

Tony and Natalie Proudfoot

Lauren Robel and Stephen
Thrasher

Michael Rushton

Scott and Ruth Sanders

Eileen Savage

Carol Seaman

Sue Sgambelluri

Martha Shedd

Mike and Sherry Sonneborn

St. John Associates, Inc.

Eric and Elizabeth Stolberg

Angela and Kevin Tharp

Kerry Thomson

*United Way of Monroe County,
Inc.*

University of New Hampshire

Tim and Susan Vest

The Village Deli, Inc.

Wylie Foundation

Sherril York

Good Neighbors **\$500 to \$999**

Jim Ackerman

David and Theresa Baer

Mike Baker

Ben Beard

Melissa and Jason Beard

John and Sara Beggs

Elizabeth Boling

Lauren Bryant

Tim and Shannon Buckley

Building Associates, Inc.

Patricia and Daniel Callison

Elsie Clark

Daniel and Deborah Conkle

Michael Corwin

Erin and Pierre Crowley

Janet DeLong

F.C. Tucker Bloomington Realtors

Sally Fairfield

Sheri Fella

First United Church, Inc.

Force Fitness and Performance

Tom Fuller

Josh Goodman

Catherine Greene

Susie Hinkle

Hoosier Energy

Linda Hunt and Timothy
Morrison

Deb Hutton and Sharon Yarber

IU Credit Union

Bruce and Diana Jacobs

Sky Job

James H. Johnson, Inc. P.C.

Ann Kaplan

Kappa Kappa Kappa, Inc.

Mary Lang

*Law Offices of Clendening
Johnson and Bohrer, P.C.*

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Lambdin

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Lou Malcomb

Jonathan and Miah Michaelson

Connie and Tony Musgrave

Joel and Meagan Niese

Dr. A. Durand Osborne

Poynter Sheet Metal

Premier Healthcare, LLC

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Dee Rockwood

Meredith Schable

Donald and Florence Shelton

Olivia Snyder and Bill Harting

Spray Foam Insulators

Brad Surian

T.I.S. Group

*Teradata Employee Giving
Campaign*

Maynard and Judith Thompson

John and Kristen Tweedie

Unity of Bloomington

Syd and Laura Verinder

Laurie Wagner

West Bend Mutual

Doorways to a New Future **\$250 to \$499**

Elizabeth and Neal Abdullah

Legacy Society: Planned and Estate Gifts for the Future

The Legacy Society recognizes individuals who have notified us of their generous intention to make a planned or estate gift. These commitments will allow Habitat for Humanity of Monroe County to plan—and build—into the future.

Legacy Society Members

Kathy Avers	Deb Hutton
Helen Gibbons	Sue Shindell
Jen Hart and Barry Pavicic	Sherril York

Kyle Anderson	Rebecca Cooksey
Nancy and Rodney Anderson	Pamela Cordon
Sam and Patty Ardery	Donetta Cothran
Ann Armstrong	Martha Danielson
Anne and Matthew Auer	Elizabeth and Robert DeVoe
<i>AutoChoice Service Center, Inc.</i>	Stephen Dillon
Ruth Aydt	Shawn Dilts
Brenda Bailey-Hughes	Matthew Dixon
Karen Banks	Catherine Dyar
Mark Barkley	Gordon and Stephanie Dyott
Douglas Bauder	Dorothy Ellis
Caroline Beebe	Joan Ellis
Amy Berndtson	Tom Feeney
<i>Bloomington Moose Lodge No. 1081</i>	<i>First Republic Mortgage Corporation</i>
Caryl and Thomas Bowers	Teresa Foster
Karen Breault	Karen and Steven Franks
<i>Brown County Wine Company</i>	Lisa Fulkerson
Denise and Ivan Brown	Elizabeth Galloway
Carol Bucheri	<i>GAP, Inc.</i>
Annette Bunjan	Lori Garrahty
Pete Carew	Chris Geary
Nedra and Elof Carlson	<i>Global Sales Leadership Society, Indiana University</i>
Luanne Chamness	Susan Graham
Charles Cladel	Douglas and Molly Grant
<i>Clark Consulting and Training</i>	

Give How You Want

Building is just one way to bring hope to families in need. You can also support Habitat for Humanity of Monroe County by:

- Shopping or donating at the Habitat ReStore
- Joining the More Than Houses Society
- Donating food for Saturday builds
- Putting a Habitat license plate on your car
- Using a Habitat grocery card when you shop at Bloomingfoods, Kroger, or Marsh

Visit www.monroecountyhabitat.org or call 812-331-4069 for more information.

Mary Gray
Tara Green
Betsy Greene
Maryellen Greulich
Teresa Grossi
Sara Hacker
Shelley Hahn and Gregory Simon
Jacqueline Hall
Stacey Hall
Rula Hanania
Hanapin Marketing
Tim Hare
Joby Hart
Mary Hawkins
Anne and Christopher Haynes
Paula Hibler Stapley
Timothy Hodges
Beth and Tom Hollingsworth
Kathy Huntzinger
Jenna Innis
Jackson Creek Dental, RDT
Karen Jackson
Rita Jerden

David and Rocky Johnson
Paul Johnson
K2 Design
Olga Kalentzidou
Marc and Christina Kellams
Jenny and John Kincaid
Marian and William King
Susan Klein
Connie Kuhlman
Dale Lantrip
Catherine and Jim Laughlin
Charlie and Jennifer Laughlin
Leandra Lederman
Nancy Lieberman
Janice Lilly
Little Fish Family Trust
Catryna Loos
Meredith Lulich
Lumina Foundation
Barb Macy
Jon Macy
Teresa May
Richard and Terry McCall
Mary Frances and Michael McCourt

Sandra and Dean McElhinney
Erin McGarvey
Annamaria Mecca and Richard Durisen
Daniel and Kathryn Miller
Glenn Miller
Linda Mongold
Brian Moore
William Morgan
Toni Moseman
Rich Mull
Kim Nelson
Debi O'Heran
Kathleen Oliver
Orchard Lane Club
Marie Parkes
Susan Patrick
Jill and Tilman Piedmont
Pinnacle School
John Portland
Kirsten and Aaron Prange
Shawna Prather
John and Louise Preer
Don Rawe
Nancy Rogers
Sarah and Randy Rogers
Linda Rosdeitcher
Jean Royal
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Rebecca Shedd
Smile Promotions
Heather and Chris Smith
Pat Smith
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Katherine Speer
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Tuck & Roll Inc. DBA Express Employment Professionals
University Baptist Church
The Valeo Foundation
Julie Vonderschmidt
Martha Wailes
Wendy Walter-Bailey and Scott Bailey
Don and Lisa Weiler
Doris Wittenburg
Marsha and Joe Wray
Noelle Zeichner
Suzanne Ziemer
Mary Ziskin

\$249 or Less

Visit us online at www.monroecountyhabitat.org for a list of remaining donors, including those giving in kind.

Thanks to Our Granting Partners

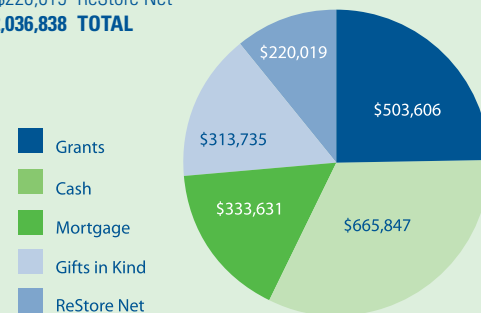
Bike & Build
Bloomington Board of Realtors
City of Bloomington
Federal Home Loan Bank
Habitat for Humanity International
Indiana Housing and Community Development
Lowe's

Financial Highlights*:

Fiscal Year 2011–2012

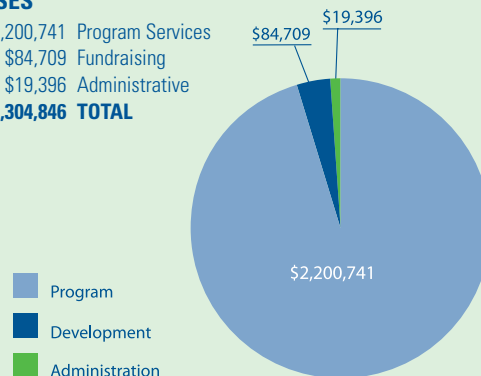
SOURCES OF CASH

\$503,606 Grants
\$665,847 Donations from individuals, faith communities, and businesses
\$333,631 Mortgage
\$313,735 Gifts in Kind
\$220,019 ReStore Net
\$2,036,838 TOTAL



USES

\$2,200,741 Program Services
\$84,709 Fundraising
\$19,396 Administrative
\$2,304,846 TOTAL



*Financial information is unaudited. Audited financials are available by calling 812-331-4069.

Our Staff

Kerry Thomson, *Executive Director*

Andrew Baker, *ReStore Donation Intake and Warehouse Coordinator*

Marci Becker, *Project Manager*

Tom Boudreau, *Construction Manager*

Pete Carew, *Construction Site Supervisor*

Adam Hall, *AmeriCorps Construction Assistant*

Cassidhe Hart, *Receptionist*

Maegan Ionoff, *AmeriCorps Volunteer Liaison*

Noma Maier, *ReStore Manager*

Rebecca Mankowski, *Family Services Coordinator*

Bruce Murray, *AmeriCorps ReStore Volunteer Recruiter*

Meagan Niese, *Development Director*

Laura Oberholtzer, *Engagement Coordinator*

Larry Pejeau, *ReStore Sales and Acquisitions Manager*

Sean Price, *Business Manager*

Adam Schick, *AmeriCorps Family Services Liaison*

Adrian Starnes, *Construction Leadership Coordinator*

Elizabeth Walker, *IU School of Public and Environmental Affairs Fundraising Associate*

Our Board of Directors

Beth Ellis, Tim Ellis Realtors, *President of the Board*

Sherri Fella, IU Kelley School of Business, *Secretary of the Board*

Andy Allard, IU Credit Union, *Treasurer of the Board*

Randy Arnold, IU Department of Chemistry

Jen Hart, Direkt Approach, Inc.

Rob Hongen, Retired

David Major, IU Kelley School of Business

Don Rawe, BKD

Lauren Robel, IU Office of the Provost

Aaron Stolberg, WS Homes, Inc.

Trish Vosekas, Marsh, *Habitat Home Owner*

Our Chapters

Bloomington High School North

Indiana University

Our 2011–2012 Homes Bring Us to a Total of 128 Homes Completed

Partner Family	Builder/Sponsor	Location	Completion Date
The Aca-Jimenez Family	Habitat ReStore	Cedar Chase Neighborhood	September 2011
The Lawson Family	Solution Tree and Team Zachary	Cedar Chase Neighborhood	September 2011
The Perry Family	Home Owner Mortgages	Cedar Chase Neighborhood	September 2011
The Knapp Family	Whirlpool Corporation	13th Street and Woodburn Avenue	October 2011
The Aca-Jimenez Family	Bloomington High School North	E. Thornton Drive	March 2012
The Cielo-Pani Family	Home Owner Mortgages	E. Thornton Drive	March 2012
The Forest Family	Habitat ReStore	E. Thornton Drive	March 2012
The Cielo-Cuatle Family	Home Owner Mortgages	Cedar Chase Neighborhood	May 2012
The Fernandez-Pulido Family	Home Owner Mortgages (Supported by WS Homes)	Cedar Chase Neighborhood	May 2012
The Hall Family	Women Build 2012	Cedar Chase Neighborhood	May 2012
The Rogers Family	Women Build 2012	Cedar Chase Neighborhood	May 2012
The Tenorio-Orocio Family	Habitat ReStore	Cedar Chase Neighborhood	May 2012
The Johnson Family	Bailey & Weiler Design/Build, Presidium General Contracting and Management, and T.A. Fuller Homes, Inc.	Cedar Chase Neighborhood	June 2012
The Newsome Family	John Ingram Builder, Inc. and Plumb, Inc.	Cedar Chase Neighborhood	June 2012
The Scott Family	Building Associates, Inc. and Blue Line Building & Design	Cedar Chase Neighborhood	June 2012
The Tinsley Family	G&S Homes, Inc., Rubicon Custom Homes, and WS Homes, Inc.	Cedar Chase Neighborhood	June 2012

The Annual Report is a publication of Habitat for Humanity of Monroe County, Inc.
213 E. Kirkwood Avenue, Bloomington, Indiana 47408
Phone: 812-331-4069
www.monroecountyhabitat.org

Kathleen Chmielewski, Designer
Linda Stephenson and Angela Tharp, Editors
Maggie Marton, Public Relations Project Team Contributor
Meagan Niese, Kerry Thomson, and Elizabeth Walker, Staff Contributors
Photos courtesy of Kip May, Eric Rudd, and Ann Schertz

Habitat for Humanity of Monroe County, Inc.

213 E. Kirkwood Avenue
Bloomington, IN 47408
www.monroecountyhabitat.org

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WHY HABITAT WORKS

YOU are Why Habitat Works in Monroe County, Indiana.

"Give students the opportunity to help solve real societal problems, and they will accept the responsibility with such tenacity! Our students are passionate about providing decent, affordable housing. They also realize how blessed they are."

— Pat Wilson, Habitat volunteer and
affiliate adviser for Bloomington
High School North



Stay involved
and build hope!
Call 812-331-4069 or visit
www.monroecountyhabitat.org
to find the perfect fit for you.