



This report celebrates accomplishments that would be impossible without you. Every gift made from hours to dollars adds up to big results. And we need big results to keep making a brighter tomorrow.

Your support helps a mother like Michelle—and so many others—find strength, stability, and self-reliance through shelter.

Let's keep building. Let's make the world—and Monroe County—a better place to live!

With gratitude,

Kerry Thomson  
President and CEO

This annual report is a publication of:  
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All family photos made by Habitat homeowner AMY FENDER.

97%  
Success Rate

**Habitat helps people to help themselves.** Our homeowners typically pay back their interest-free mortgage in 20 to 30 years. This year alone, five homeowners paid off those mortgages: the Babbs, Dunbar, Mosora, Shipley, and Titus families. Three families did so early.

And, the affiliate's foreclosure rate still remains well below the national average.

In short, Habitat works.



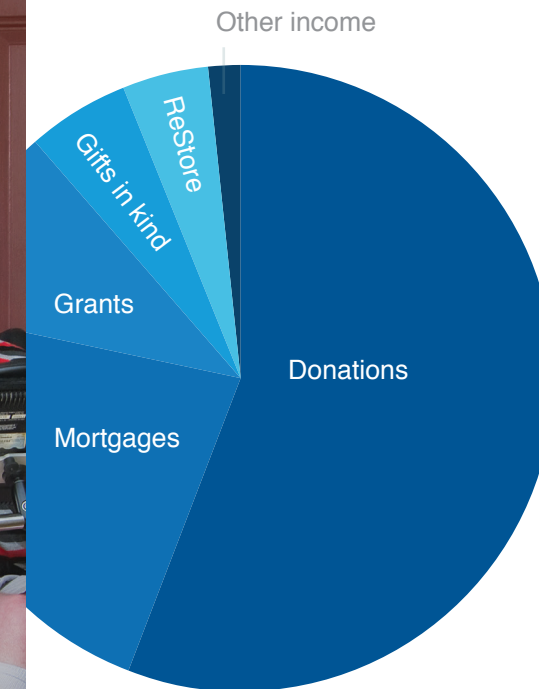
Meet housemates BOB PATE, BRIAN ROEDL, AND MICHAEL ELY.

## DISABILITIES REDEFINED.

After repeated moves, these housemates found a stable home—and independence—in Habitat's Trail View neighborhood.



### Strength in Numbers



#### SOURCES OF CASH

\$1,121,044	Donations from individuals, faith communities, and businesses
\$452,335	Mortgages
\$203,539	Grants
\$105,669	Gifts in kind
\$90,000	ReStore*
\$29,061	Other income

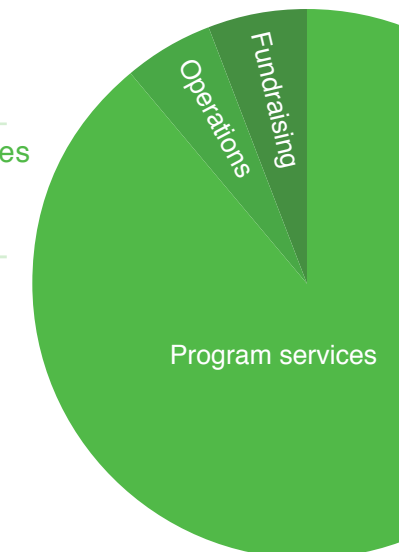
**\$2,001,648 TOTAL\*\***

#### USES

\$1,946,566	Program services
\$126,796	Fundraising
\$113,634	Operations

**\$2,186,996 TOTAL\*\***

\*Because of an expansion and relocation this year, ReStore made smaller but significant contributions toward home sponsorship and land development.  
\*\*For the purposes of simplicity, this is a cash flow statement only; it does not reflect net income or expenses.



Meet donors CONNIE AND HARV HEGARTY.

## MAGIC MAKERS.

These retirees were inspired by love of family, church, and community to sponsor a home for another family.



**STRENGTH. STABILITY. SELF-RELIANCE.**



Fiscal Year Annual Report | 2015–16 Impact

# MADE BY YOU.

See the homes you built. Meet the people you built up.  
Salute those who stand out.

Much of what Habitat is today, and ever will be, is made possible by our donors and volunteers. Your financial support, time, and voices bring independence to families in need of a decent place to live. Thank you.

Cover photo: New homeowner FREDDY PEREZ with daughters, Victoria and Chloe



Meet volunteer **CHARLIE RYAN**, current crew leader and past North Habitat Chapter president.

## EVERYDAY HERO.

This IU student doesn't leap small buildings, but he does teach others to build them.

# 170

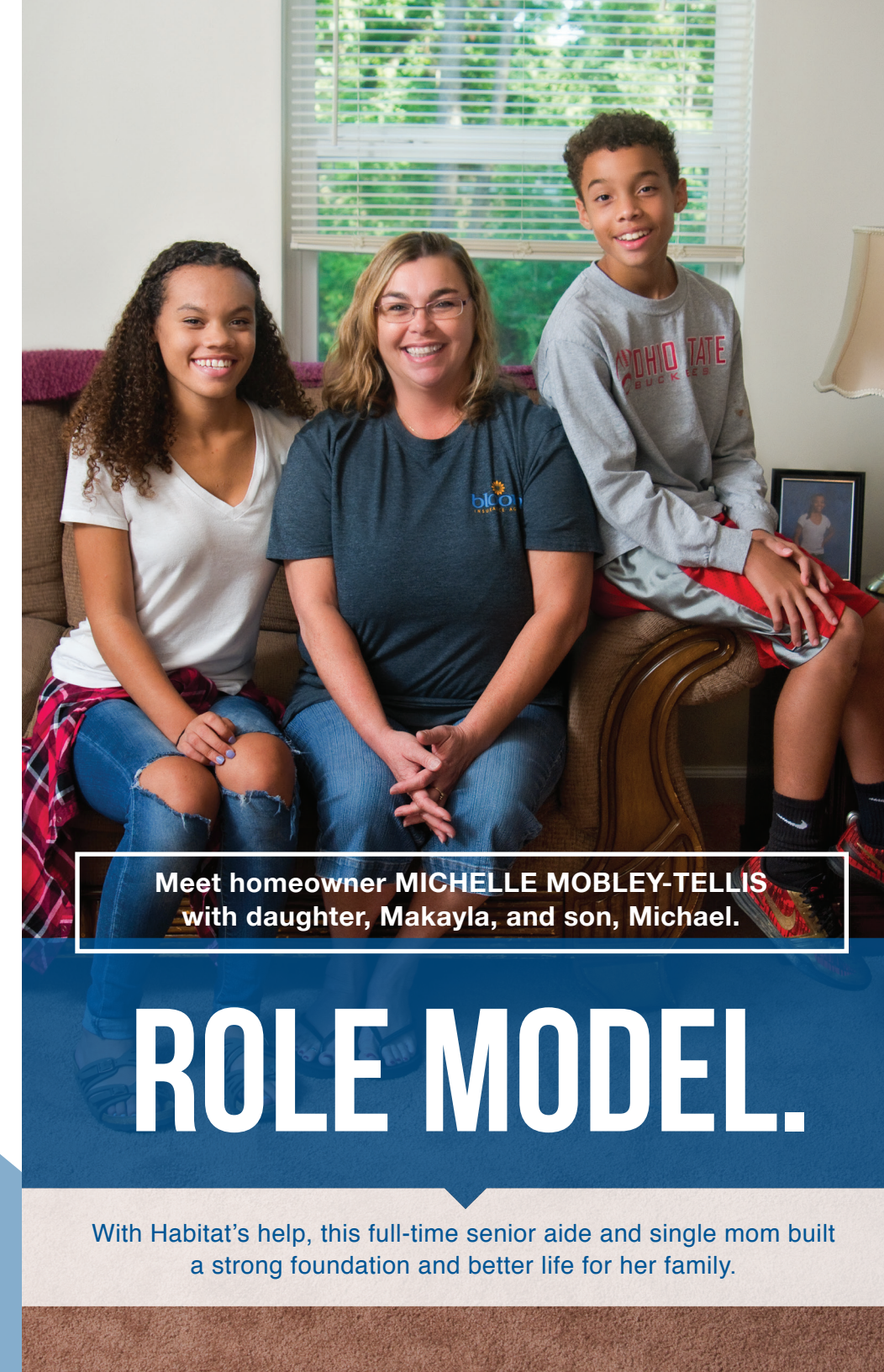
Homes Made

### Just in case you missed it, let's recap.

In this fiscal year, you helped house 13 families, including 21 adults and 20 children. They join other Habitat families in paying affordable mortgages that sponsor more homes. In all, you've made more than 170 homes right here in Monroe County!

### Special thanks to this year's house sponsors:

Bloom Insurance  
Bloomington High School North Habitat Chapter  
Builders Blitz partners  
Evangelical Community Church  
Habitat ReStore profits  
Old National Bank  
Sherwood Oaks Christian Church  
Whirlpool Corporation  
Women Build participants



Meet homeowner **MICHELLE MOBLEY-TELLIS** with daughter, Makayla, and son, Michael.

## ROLE MODEL.

With Habitat's help, this full-time senior aide and single mom built a strong foundation and better life for her family.

# 12

 Days, 

# 3

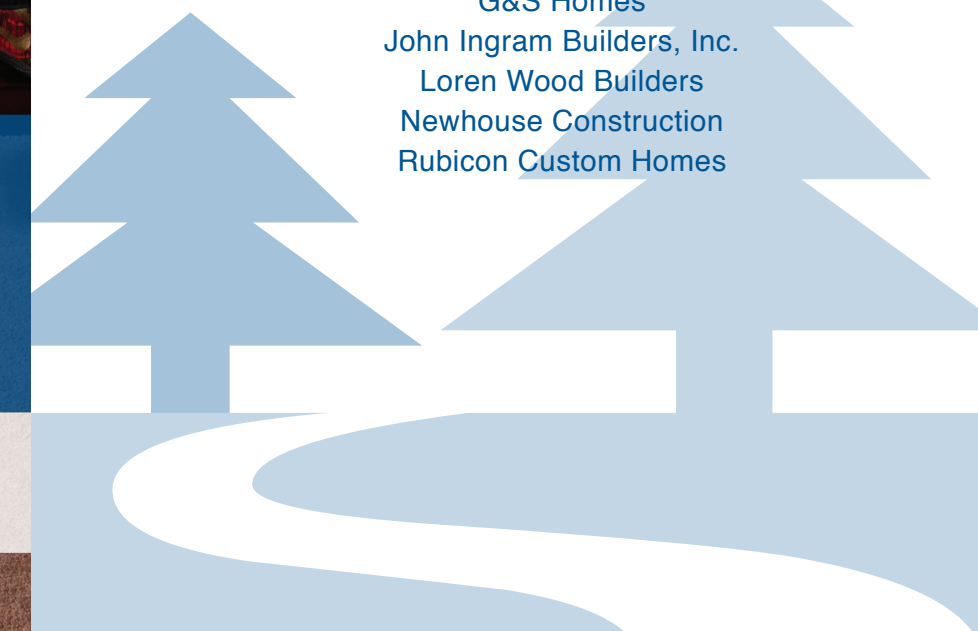
 Homes

It usually takes about a year to raise a Habitat home. Donors supply the up-front costs for land and materials. Volunteers, homeowners, and staff provide most of the labor.

At this summer's Builders Blitz, it took local builders and suppliers just 12 days to house three families—setting them on a path for better health, education, and employment opportunities.

### Special thanks to this year's Signature Builders:

Bailey & Weiler Design/Build  
Blue Line Building & Design, Inc.  
Craft Construction  
G&S Homes  
John Ingram Builders, Inc.  
Loren Wood Builders  
Newhouse Construction  
Rubicon Custom Homes



Meet homeowner **AMY FENDER** with her cat.

## ROLE REVERSAL.

As a volunteer, she photographed Habitat families and build sites for years. Now she owns a Habitat home.