everyone in Monroe County deserves a decent place to live

2018–2019 Affiliate Annual Report
This past year we have seen some incredible accomplishments and a refined focus on planning for success for the years ahead. Some annual highlights include:

Jimmy and Rosalyn Carter Work Project
Last summer, I joined 22 local supporters in traveling to take part in the 35th annual Jimmy and Rosalyn Carter Work Project in South Bend, Indiana. Together we all worked, alongside future homeowners and volunteers from all over the world, to help build or improve 41 homes in about one week’s time. It was historic for the build to even be in the Midwest (let alone Indiana) and it was an experience I think none of us will ever forget.

City of Bloomington Partnership at Osage Place
This summer we announced that the City of Bloomington has pledged to help us by funding the infrastructure improvements needed to allow home construction in our newest neighborhood, Osage Place. They will provide 45% of the needed infrastructure costs (up to $800,000) while we work with local, private supporters to help raise funds for the rest. Osage Place will be a community of nearly 60 homes on the south side of Bloomington and we hope to break ground in 2020.
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9th Annual Whirlpool Build

We celebrated another successful partnership with the Whirlpool Corporation by building and dedicating our ninth home in as many years. Each year the build grows—in 2018-19, we saw about 400 IU Kelley School of Business students, faculty and staff as well as volunteers from Whirlpool on-site to build a home for the Rose family right on the IU campus in about two weeks. Over the past nine years, this partnership has provided housing for 22 people including 11 children.

Women Build 2019

This year our annual Women Build saw some record-breaking success in both number of volunteers (328) and money raised ($194,516). Since 2000, Women Build has built 27 homes and housed 66 people including 38 children. I look forward to celebrating the 20th anniversary of Women Build next spring!

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It is no secret affordable housing is an issue in Monroe County; in fact, recent studies have shown that Bloomington is the most expensive place to live in Indiana.

We are working hard to provide access to homeownership for people who struggle to find opportunity elsewhere.

As Habitat homeowners pay back their affordable mortgages, they are not only building home equity but are helping additional families become homeowners and reinvesting in our community with each payment.
Bloomington is the most expensive place to live in Indiana of Monroe County residents live in poverty.

A person working at minimum wage ($7.25/hour) would have to work 100 hours per week to afford to rent a two bedroom apartment in Bloomington.

Habitat homeowners paid $120,034* in property taxes.

Habitat homeowners established $611,796* in home equity.

6 Habitat homeowners paid off their mortgages.

Our home foreclosure rate is less than 1%.

22% of Monroe County residents live in poverty.

Bloomington is the most expensive place to live in Indiana.
The financial support, voice and time of our local donors and volunteers are changing the lives of families right here in Bloomington.

We may be best known for engaging people in rolling up their sleeves, getting a little dirty and physically lending their hands to our efforts. However, along with that generous gift of time, financial support is critical to helping more families find strength, stability and self-reliance through decent and affordable shelter. We are so grateful for all of our partners and supporters!
2018–19
Home Sponsors:

- $150,000+
  Women Build (two homes)

- $90,000+
  Whirlpool Corporation
  ReStore

- $15,000+
  Bloomington High School
  North Chapter

- $5,000+
  Evangelical Community
  Church
  Indiana University
  School of Optometry
  Indiana University Chapter

- $3.5 million
  Monroe County volunteers save Habitat about $3.5 million annually

14,103
1,326*individuals volunteered 14,103 hours

1,045
119 students from IU and BHSN volunteered 1,045 hours

8
8 full or partial home sponsorships

103
103* in-kind donations valued at $167,577

*approximate totals
every family needs a foundation to build the future

Since 1988, we have served 739 people (including 423 children) and built 207 homes alongside future homeowners and volunteers in Monroe County.

People from all walks of life construct Habitat homes and support Habitat for Humanity – we welcome everyone on our build sites and believe all faith can be put into action.
individuals served* since 1988 including 423 children

individuals served in 2018-19 including 19 children

homes built in 2018-19, 207 total homes built since 1988

midweek crew and 55 crew leader volunteers who drive our construction process

*approximate totals
Our mission is to eliminate poverty housing by building decent, affordable homes in partnership with qualifying families.

All who qualify for our program do so based on the same three criteria: need for housing, ability to pay and willingness to partner. Each adult member living in a Habitat home must put in 250 hours of volunteering, called “sweat equity”, prior to closing on his or her house.

Our future homeowners go through extensive preparedness courses covering topics such as Habitat Philosophy/Partnership, Financial Planning, Home Maintenance and Neighborhood Development.
4,733 hours of sweat equity by future homeowners*

427 hours of homeownership classes taken by families*

20 families currently in our program

47 program applications, 14 households approved

*approximate totals
By selling donated construction and home improvement items, our ReStore diverted 441 tons of waste from landfills this past year and has provided funding for 12 homes in Monroe County since 2013.

Each purchase and donation to the store helps make decent affordable housing a reality for many deserving families in Monroe County.
12 homes built with proceeds from ReStore since 2013
441 approximate tons of waste diverted from landfills
680,000 gross sales ($) of gently used items in 2018–19
6,611 people volunteered 9,975 hours of time at ReStore
9,331 total item donations in 2018–2019
To be good stewards of your financial support and the environment, this year’s donor list can be found online at www.monroecountyhabitat.org.

every gift is put into action
sources of cash

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Grants</td>
<td>$10,250</td>
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<tr>
<td>Donations from individuals, faith communities, and businesses</td>
<td>$887,190</td>
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<tr>
<td>Mortgage payments</td>
<td>$591,215</td>
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<tr>
<td>Gifts in Kind</td>
<td>$97,618</td>
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<tr>
<td>Other income</td>
<td>$19,212</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$1,605,485</strong></td>
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uses of cash

<table>
<thead>
<tr>
<th>Use</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Program Services</td>
<td>91%</td>
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<tr>
<td>Operating</td>
<td>4%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>5%</td>
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July 1, 2018 to June 30, 2019

inclusive of core operations and the Monroe County ReStore